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COMPREHENSIVE SLEEP CENTERS OF EXCELLENCE

Planning, Building and Operating State-of-the Art Sleep
Centers to Meet Increasing Demand, Exceed Patient
Satisfaction and Improve Outcomes

February 8-10, 2012 • Atlanta, Georgia

A Three-Day Forum highlighting the most current case studies from Leaders and Industry Experts.

KEY ISSUES TO BE DISCUSSED INCLUDE HOW TO:

- Exceed patient care management by creating a true interdisciplinary approach which joins together faculty from different primary areas to forge a new field or discipline
- Achieve best-of-class standards with a Quality Assurance Program that analyzes patient satisfaction, termination of procedure, timeliness of scoring, number of inactive bed nights, tracking of tech hours, chart completion and adherence to patient
- Create more value by implementing a follow-up plan for all patients that are tested in your center, an inter-scorer reliability report and Self Assessment.
- Assure that your floor plan, equipment and business associates meet HIPAA guidelines and standards and there is appropriate patient volume for the facility.
- Achieve autonomy within your organization and take control of hiring, tenure, opportunity for growth, academic promotion decisions, allocation of space, budget and use of clinical income.
- Attract more patient referrals, maintain proficient testing, uphold the gold standard, receive physician and staff training and other benefits to the AASM Accreditation program.
- Become an influential center through personal visionary leadership and discover best recruiting practices that attract top academic talent and sleep subjects.
- Discover grant writing techniques that attract NIH funding
- Emerging trends and future challenges in Sleep Center experiences and clinical scenarios, and future advancements

Speaker's Include:

Kathryn Hansen
BS, CPC, REEGT, EXECUTIVE DIRECTOR
KENTUCKY SLEEP SOCIETY

Bob Floro
PRESIDENT
HME PROFESSIONAL

Steve Vinci
PRESIDENT OF BUSINESS DEVELOPMENT
HME PROFESSIONAL

Renee Marlar
RPSGT, RST, CRT, DIRECTOR OF SLEEP SERVICES,
DIRECTOR OF A-STEP PROGRAM
METROPLEX PULMONARY &
SLEEP CENTER, P.A.

Dr. David White
CHIEF MEDICAL OFFICER
PHILLIPS RESPRONICS

Dr. Kirit B. Patel
M.D. INC., FCCP, D'ABSM
PACIFIC SLEEP DISORDER CENTER

Jerome A. Barrett
EXECUTIVE DIRECTOR
AMERICAN ACADEMY OF SLEEP MEDICINE

Craig Pickerill
PRESIDENT
SLEEPCARE INC.

Bob Eckerlee
ECKERLEE & ASSOCIATES

Bruce Blehart, JD

PRE-CONFERENCE WORKSHOP ACCREDITATION + BEST PRACTICE = SUCCESSFUL SLEEP PROGRAM Presented by: HME PROFESSIONAL

Media Partner:



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